

# Coaching in the Emerald City: How to follow the yellow brick road!

#### Peter Webb

B. Econ. Hons. (Org. Psych.)
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Interest Group for Coaching Psychologists Symposium 14 – 15 July 2006

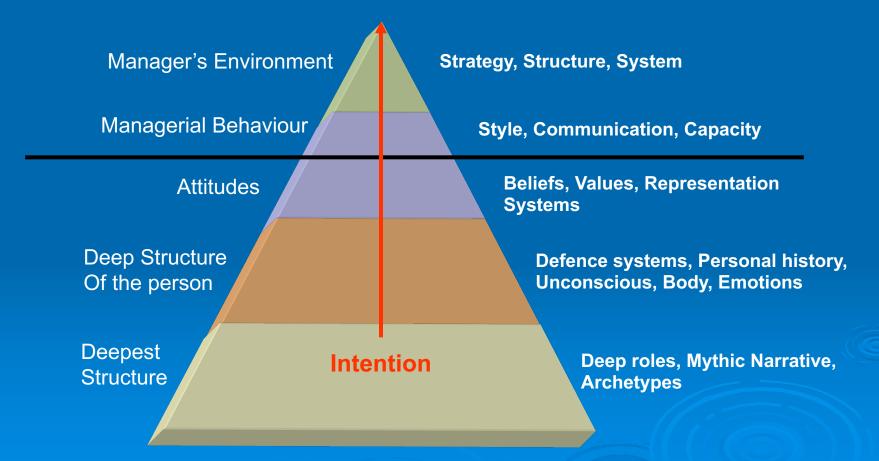
ntional Training Concepts Pty Ltd. http://www.intentional.com.au/

### #1 "Over the Rainbow": Coaching for Meaning





#### Coaching for Meaning





### #2 "Guardians of the Gates to the Emerald City"





#### **Generic Coaching Processes**

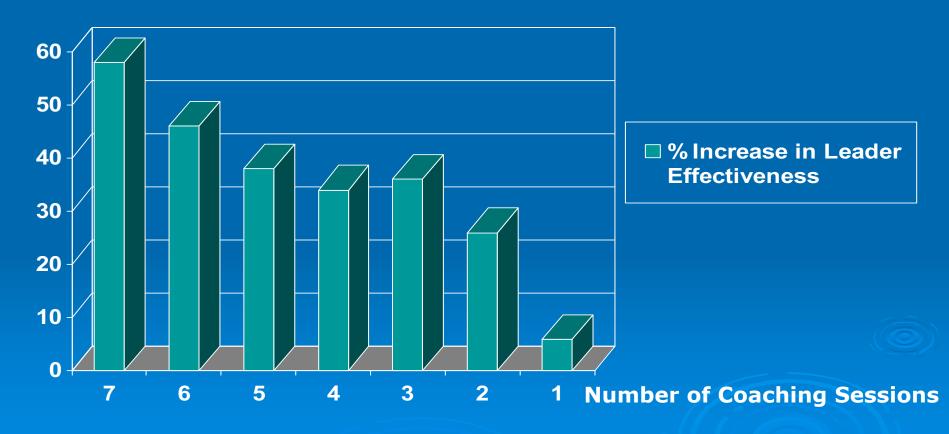
Laske, O. (2004). Can Evidence Based Coaching Increase ROI?. *International Journal of Evidence Based Coaching and Mentoring*. 2(2), 41-53.

- >Supporting and guiding attention.
- >Envisioning outcomes.
- >Enacting new behavioural experiences.



#### Coaching and Leadership Effectiveness

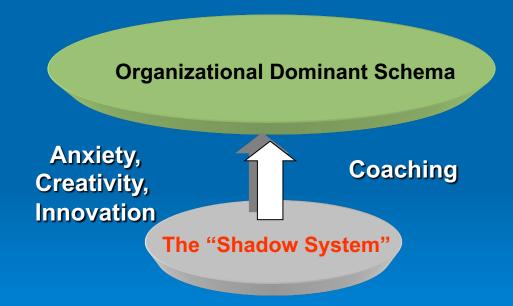
Thach, E.C. (2002). The impact of executive coaching and 360 feedback on Leadership effectiveness. Leadership & Organization Development Journal. 23(3/4), 205-214.





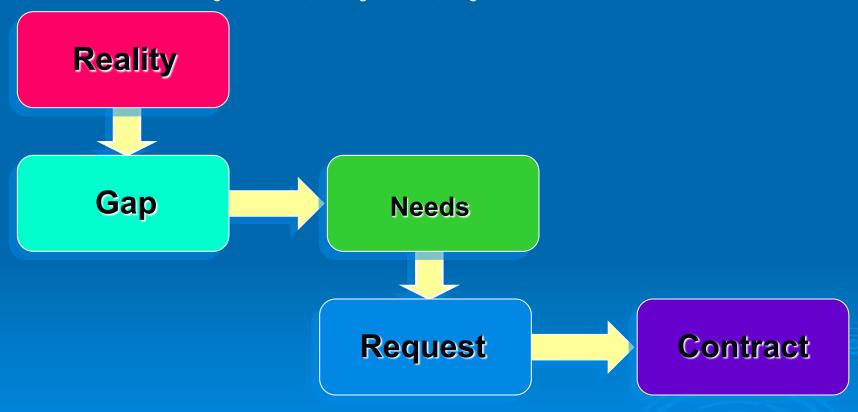
### Coaching for Creativity and Innovation

Adapted from: Stacey, R. D. (2003). *Strategic management and organisational dynamics*. (4th Ed.) Edinburgh Gate, UK: Pearson Education.





#### A Model for Action





# #3 "Scarecrow": Ability to think and operate at high levels of complexity





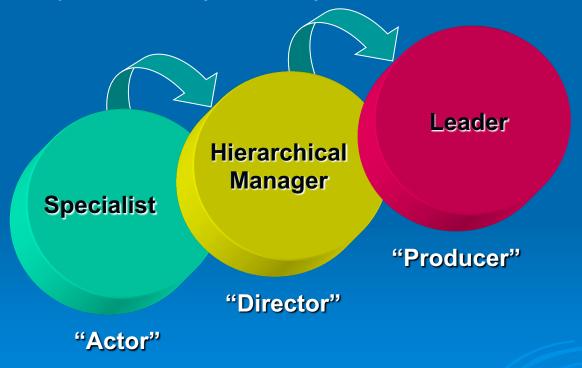
### How Successful Managers Manage Complexity

Ball, M.W. (2000). "Jack be nimble, jack be quick...": How managers experience and adapt to complexity and uncertainty. *Dissertation Abstracts International Section B: The Sciences* & *Engineering*. 60(9-B). 4941.

- Accept complexity and uncertainty as the way of the world.
- Establish guiding principles for setting priorities and making decisions.
- ➤ Make timely decisions.
- Manage the information flow.
- Nurture and sustain relationships.
- Acknowledge and process emotions.
- >Be a continuous learner.



### Manager's Stages of Development





#### Coaching Levels of Complexity

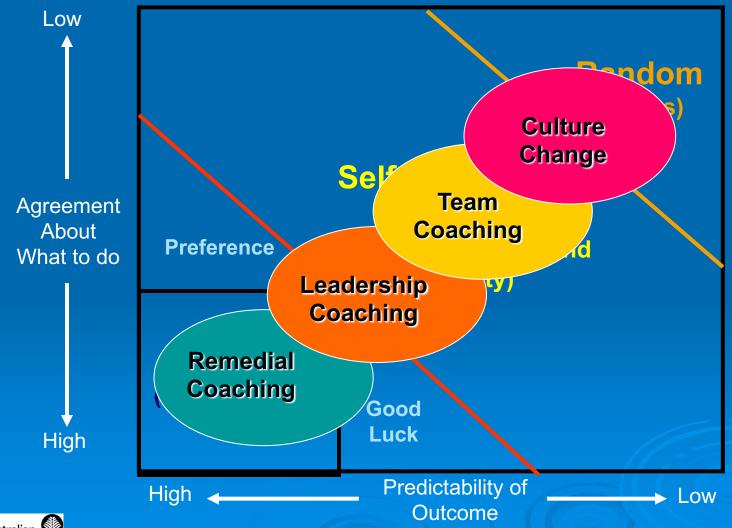
Adapted from: Jaques, E., & Clement, S.D. (1991). *Executive leadership: A practical guide to managing complexity.* Arlington, VA: Cason Hall.





#### Coaching Approaches

Adapted from: Stacey, R. D. (2003). *Strategic management and organisational dynamics*. (4<sup>th</sup> Ed.) Edinburgh Gate, UK: Pearson Education.





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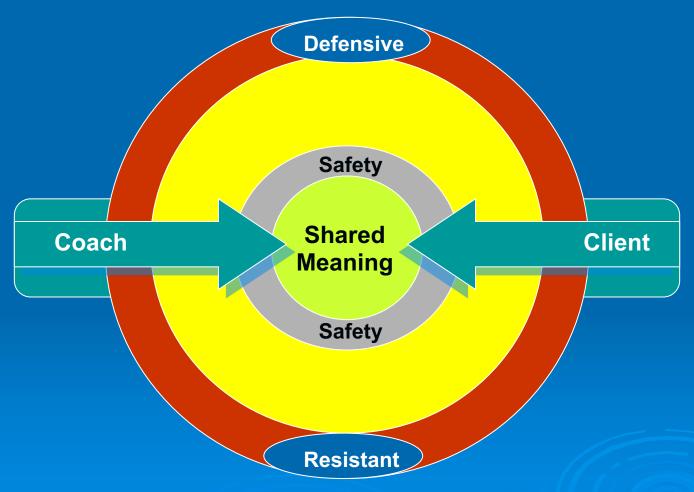
### #4 "Tinman": Heart of safe containment





#### Safe Containment

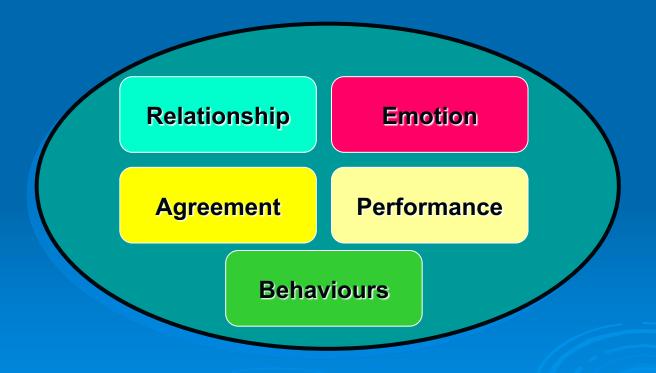
Adapted from: Kilburg, R.R. (2000). *Executive coaching: Developing managerial wisdom in a world of chaos.* Washington, DC. American Psychological Association.





### Components of Successful Coaching Containment

Adapted from: Kilburg, R.R. (2000). *Executive coaching: Developing managerial wisdom in a world of chaos.* Washington, DC. American Psychological Association.





#### **Ethics Pledge**

(Derived from the Code of Ethics of the Australian Psychological Society And the International Coaching Federation)

- > Responsibility
- ➤ Competence
- > Disclosure
- ➤ Confidentiality
- >Conflicts of Interest
- >Informed Consent
- >Propriety

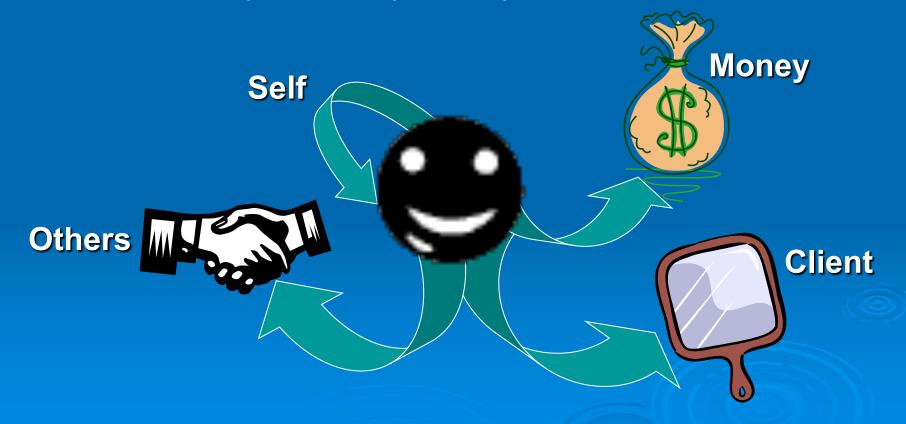


### #5 "Lion": Courage to be OK with yourself, others, and the situation



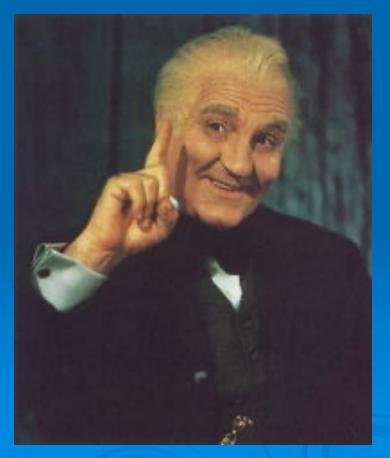


#### Being OK





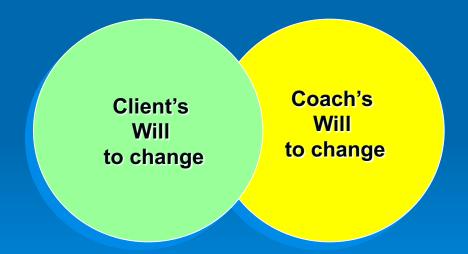
### #6 "Wizard of Oz": Establish willingness to change





### Path of Progressive Development

Adapted from: Kilburg, R.R. (2001). Facilitating intervention adherence in executive coaching: A model and methods. *Consulting Psychology Journal: Practice and Research*, 53(4), 251-267.





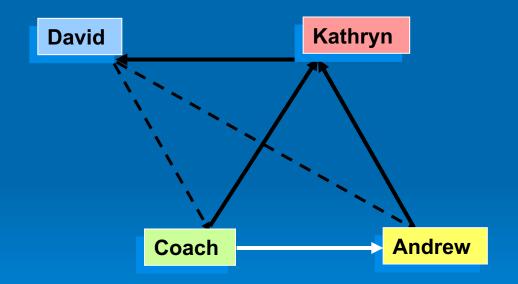
### #7 "Dorothy": Manage identities and relationships





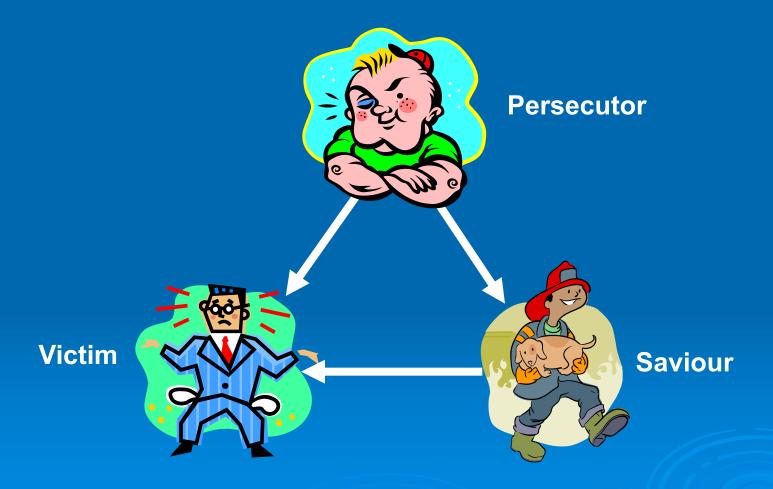
#### **Beware the Triangles!**

Adapted from: O'Neill, M.B. (2000). *Executive coaching with backbone and heart.* San Francisco, CA: Jossey-Bass.



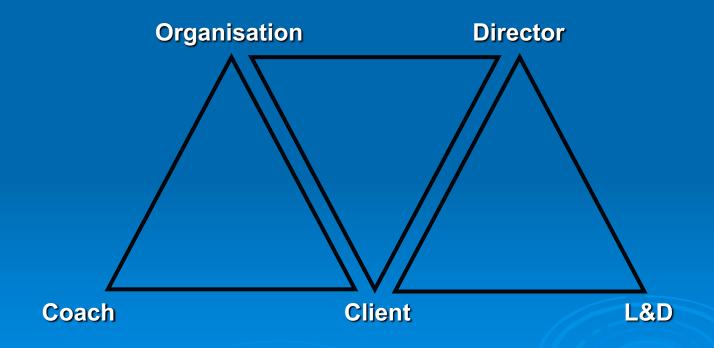


#### **Dysfunctional Triangle**



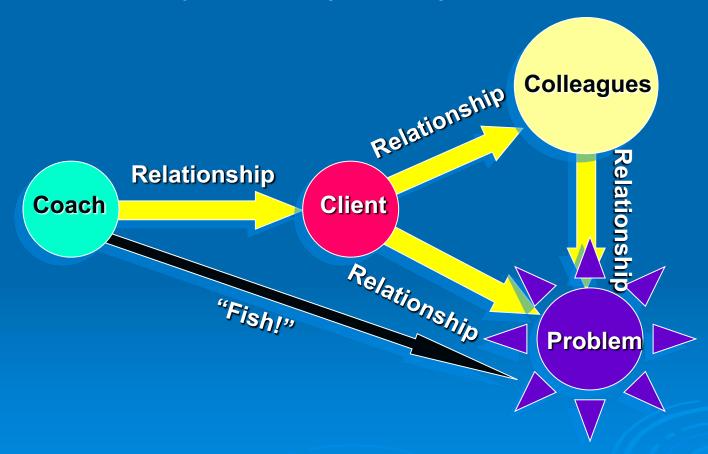


#### Coach's Triangular Contract





#### Identities and Relationships







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